PS/Ec 172, Homework 6 Due Friday, May 22<sup>ND</sup>

Collaboration on homework is encouraged, but individually written solutions are required. Also, please name all collaborators and sources of information on each assignment; any such named source may be used.

- (1) Bundling. Andrew walks into a store with the intention of buying a loaf of bread and a stick of butter. His valuations for the two items are chosen independently from the uniform distribution on [0, 1]. Rebecca, the store owner, has to set the prices. We assume that Andrew will buy for any price that is lower than his valuation.
  - (a) 20 points. Assume first that Rebecca sets a price  $b_l$  for the loaf and  $b_s$  for the stick. What is her expected revenue, as a function of  $b_l$  and  $b_s$ ?
  - (b) 5 points. What is the maximal expected revenue she can get?
  - (c) 20 points. Rebecca now decides to bundle: she sets a price  $b_b$  for buying both items together, and does not offer each one of them separately. That is, she offers Andrew to either buy both for  $b_b$ , or else get neither. What is her expected revenue, as a function of  $b_b$ ?
  - (d) 5 points. What is the maximal expected revenue she can get now?
- (2) Repeated prisoner's dilemma. Let  $G_0$  be the following version of prisoner's dilemma:

Let G be the repeated game in which  $G_0$  is played for T periods. The strategy *tit-for-tat* is the strategy in which a player plays C in the first period, and henceforth always plays the same strategy that the other player played in the previous round. Let s be the strategy profile in which both players play tit-for-tat.

- (a) 25 points. Let T = 10, and let the players' utilities be the sum of their stage utilities. Is s an equilibrium?
- (b) 25 points. Let  $T = \infty$ , and let the players' utilities be  $\delta$ -discounting. For which values of  $\delta$  is s an equilibrium?
- (3) Bonus question: Mind reading (with high probability). Ali and Fatima play a game. Ali picks a finite subset  $F \subset \mathbb{N}$ , and Fatima picks an  $n \in \mathbb{N}$ . Ali wins if  $n \in F$ , and Fatima wins otherwise.

Before choosing her n, Fatima picks any subset  $S \subseteq \mathbb{N}$ . For example, S could be the even numbers. All reveals to Fatima the intersection  $S \cap F$ ; we assume he does so truthfully. Fatima can now choose her number n. It

Omer Tamuz. Email: tamuz@caltech.edu.

can depend on Ali's answer, but it cannot be in S. She wins if  $n \notin F$ , and otherwise Ali wins.

Formally, a pure strategy for Ali is a choice of F. A pure strategy for Fatima is a choice of S, plus a function from subsets of S to  $\mathbb{N} \setminus S$ ; this is the function that specifies n given  $S \cap F$ .

- (a) 1 point. Show that for every pure strategy of Fatima there is a pure strategy of Ali that ensures that he wins, and that for every pure strategy of Ali there is a pure strategy of Fatima that ensures that she wins.
- (b) 1 point. Show that Fatima has a mixed strategy (i.e., a randomly picked strategy) such that for every F, her probability of winning is at least 1 1/2020.